# Alvaro Rivera BBM, PMP

**Personal** ♡ Toronto M5J 🗓 647-947-6155 🖂 alvaro@alvarorivera.ca 🕲 https://www.alvarorivera.ca/ (i) https://www.linkedin.com/in/alvaroriverab/ **Profile** Certified IT Project Manager and seasoned Data Professional with 10+ years of experience in the field. Skilled in translating data into actionable business strategies. Languages French Portuguese Spanish

#### Certifications

PMP - Project Management Professional **PMI - Project Management Institute** 

**=** 2022

Digital Fundamentals, Programmatic 360 IAB - Interactive Advertising Bureau

**=** 2020

Google Ads, Analytics, Tag Manager, Data Studio. Google

**昔** 2019

**Skills** 

Project Management, MS Project, Trello, Asana, Slack. SEO, Google Analytics, Search Console, Tag Manager.

Web Design and Management,

HTML, CSS.

Google PPC, Facebook Ads, other social.

Lead Generation, Hubspot & Zoho CRM.

Data Analysis with Python, SQL, Tableau, Data Studio.

- **Achievements** Coordinated in 2 years, the delivery of 160 websites for new franchise units worth \$9.6M total.
  - Controlled Annual AdSpend for Nokia Latam by country, product, and campaign, worth \$5M.
  - Strategized Ad Campaign that won the pitch for a confectionary brand worth \$1.3M in billings.

#### **Work experience**

### IT Project Management Officer - Canada & Latam Scotiabank

₩ 06/2022 - 10/2022 ♥ TORONTO

- Maintaining project budgets and forecasting costs in weekly and monthly reports.
- Supporting PMs by maintaining project comms, reports, and updating status decks.
- Financial Management, invoice auditing, and payment processing following bank guidelines.

### **Marketing Specialist Tutor Doctor**

₩ 04/2018 - 02/2020 ♥ TORONTO

- Project coordinator in new website development www.tutordoctor.com.au
- Analyzed and reported on Lead Generation programs for franchisees in Ontario, Alberta, & BC.
- Delivered SEO and PPC Analysis upon request from franchisees in Canada, USA, and UK.

# **Director of Strategic Planning Omnicom Media Group**

- Performed as Pitch Team Leader for the local acquisition of new regional and global accounts.
- Led local implementation of a global data management platform for Campaign Optimization.

**Work experience** • Delivered Ad Investment monthly reports to corporate stakeholders.

### Regional Media Planner - Nokia Latam OMD

Ħ 01/2008 - 05/2009 ♥ MIAMI, USA

- Planned regional TV and Digital campaigns in Latin America, \$250K each.
- Controlled budgets across Mexico, Venezuela, Colombia, Peru, Chile, and Argentina, \$5M total.
- Managed vendors relationships: Disney, ESPN, Discovery, Fox, Turner, and Warner TV Networks.

#### Volunteering

# **Advisory Committee Member & Mentor Acces Employment - IT & Digital Marketing Connections Programs**

描 2019 - present ♡ TORONTO

- Guide program development and curriculum and assist in program evaluation.
- Provide informed input as the program team plans new activities, policies and procedures.

## **Google Platform Officer Digital Analytics Association**

- Implementation of settings in Google Analytics, Tag Manager, and Search Console.
- Participating in projects aimed to improve website analytics measurement for the DAA.

# Strategy & Insights Director, Web Manager **American Marketing Association**

- · Generated and updated dashboards of Social Media KPIs for the Board of Directors.
- Updated blog articles and events in the website calendar to boost results in organic searches.

#### Education

# **Data Analytics | Certificate** DS4A - Data Science for All by Correlation One

- Pandas Methods, Data Visualization, Feature Engineering.
- Intro to SQL, Data Cleaning, SQL Subqueries.
- Hypothesis Testing, Linear/Multiple Regression.
- Predictive Projects, Dashboard Design, Tableau.

# **Big Data Analytics | Certificate York University**

 ≅ 2019 - 2020 ○ TORONTO

- Introduction to Big Data.
- Basic Methods of Data Analytics.
- Provisioning Data for Analysis.

# Digital Marketing & Social Media | Certificate BCIT - British Columbia Institute of Technology

- Digital Marketing & Digital Branding.
- SEO, PPC, Social Media Marketing.
- Web Development and Design.

### Marketing & Business Mgmt. | BBM - Bachelor of Business Management **Universidad Casa Grande**

芦2006 ⑦ ECUADOR

- Quantitative & Qualitative Research.
- Market Research for Consumer Insights.
- · Marketing Strategy & Strategic Planning.